



Yanlord Land Group Limited

(Company Registration Number 200601911K)

(Incorporated with limited liability in the Republic of Singapore)

UNAUDITED KEY OPERATING FIGURES FOR MARCH 2021

Singapore/Hong Kong – 8 April 2021 – Yanlord Land Group Limited (Z25.SI) (“Yanlord” or the “Company” and together with its subsidiaries, the “Group”), a Singapore Exchange-listed real estate developer focusing on developing high-end integrated commercial and residential property projects in strategically selected high-growth cities in the People’s Republic of China (“PRC”) and Singapore, today announced the unaudited key operating figures of (i) the Group together with its joint ventures and associates; and (ii) other property development projects under the Group’s project management business bearing the “Yanlord” brand name, for the month of March 2021 and for the three months ended 31 March 2021.

- In March 2021, the Group together with its joint ventures and associates’ total contracted pre-sales from residential and commercial units, and car parks amounted to approximately RMB5.292 billion on contracted gross floor area (“GFA”) of 158,806 square metres (“sqm”), an increase of 52.9% and 61.2% respectively compared to the corresponding period of 2020.
- For the three months ended 31 March 2021, the Group together with its joint ventures and associates’ total contracted pre-sales from residential and commercial units, and car parks was approximately RMB13.054 billion on contracted GFA of 398,205 sqm, an increase of 92.7% and 106.6% respectively compared to the corresponding period of 2020.
- In addition, a total of approximately RMB2.993 billion of subscription sales of the Group together with its joint ventures and associates was recorded as at 31 March 2021 and is expected to be subsequently turned into contracted pre-sales in the following months.
- In March 2021, the total contracted pre-sales of other property development projects under the Group’s project management business bearing the “Yanlord” brand name was approximately RMB166 million on contracted GFA of 7,303 sqm.
- For the three months ended 31 March 2021, the total contracted pre-sales of other property development projects under the Group’s project management business bearing the “Yanlord” brand name was approximately RMB2.546 billion on contracted GFA of 66,050 sqm.



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Period	Contracted Pre-sales (RMB billion)	YoY ¹ Change	Total Contracted GFA (sqm)	YoY ¹ Change
Contracted pre-sales of the Group together with its joint ventures and associates				
Month of March 2021	5.292	52.9%	158,806	61.2%
Month of March 2020	3.461		98,492	
Three months ended 31 March 2021	13.054	92.7%	398,205	106.6%
Three months ended 31 March 2020	6.773		192,697	
Subscription sales of the Group together with its joint ventures and associates yet to be turned into contracted pre-sales				
As at 31 March 2021	RMB2.993 billion			
Contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name				
Month of March 2021	0.166	N/M ²	7,303	N/M ²
Month of March 2020	0.004		688	
Three months ended 31 March 2021	2.546	N/M ²	66,050	N/M ²
Three months ended 31 March 2020	0.009		1,465	

The following five cities were key contributors to contracted pre-sales of the Group together with its joint ventures and associates, and of other property development projects under the Group's project management business bearing the "Yanlord" brand name, for the three months ended 31 March 2021:

City	Contracted pre-sales of the Group together with its joint ventures and associates (RMB million)	Contribution %	Contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name (RMB million)	Contribution %
Suzhou	3,249	24.9%	686	26.9%
Shanghai	1,924	14.7%	28	1.1%
Nantong	1,461	11.2%	-	-
Nanjing	1,201	9.2%	1,807	71.0%
Hangzhou	1,135	8.7%	-	-

The aggregate contracted pre-sales in these five cities of approximately RMB8.970 billion, accounted for approximately 68.7% of the total contracted pre-sales of the Group together with its joint ventures and associates for the three months ended 31 March 2021.

¹ Year-over-year (YoY)

² Not meaningful due to the insignificant amount for comparison.



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Disclaimer

The above-mentioned sales data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be announced by the Company on a semi-annual basis. As such, the above data is provided for investors' reference only. Investors are advised to exercise care and not to place undue reliance on such data when dealing in the securities of the Company. In the event of any doubt, investors are advised to seek advice from professionals or financial consultants.

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About Yanlord:

Yanlord is a real estate developer focusing on developing high-end fully-fitted residential, commercial and integrated property projects in strategically selected key and high-growth cities in the PRC and Singapore. Yanlord has been listed on the Mainboard of the Singapore Exchange since June 2006. As at 31 December 2020, the Group's total asset was approximately RMB146.6 billion.

Since Yanlord's foray into the PRC property market in 1993, it has successfully developed a number of large-scale residential property developments with international communities of residents. Building on its established track record for developing high-end residential property developments in prime locations within affluent cities of the PRC, the "Yanlord" name has been developed into a premium brand synonymous with quality within the property development industry of the PRC. Typically, Yanlord's residential property developments are characterised by large-scale, multi-phased projects designed and built by international architects, leading designers and reputable contractors. Currently, the Group has an established presence in 18 key high-growth cities within the six major economic regions of the PRC, namely:

- Yangtze River Delta – Shanghai, Nanjing, Suzhou, Hangzhou, Nantong, Yancheng and Taicang;
- Western China – Chengdu;
- Bohai Rim – Tianjin, Tangshan, Jinan and Shenyang;
- Greater Bay Area – Shenzhen, Zhuhai and Zhongshan;
- Hainan – Haikou and Sanya; and
- Central China – Wuhan.

In Singapore, Yanlord currently has two residential projects under development, namely Leedon Green and Dairy Farm Residences.

Since 2003, Yanlord has been developing high-quality commercial and integrated properties for long-term investment purpose, such as shopping malls, offices, serviced apartments and hotels. Currently, Yanlord holds a portfolio of core completed investment and hotel properties, including Yanlord Landmark and Hengye International Plaza in Chengdu; Yanlord Riverside Plaza in Tianjin; Yanlord Marina Centre in Zhuhai; Crowne Plaza Sanya Haitang Bay Resort in Sanya; and Yanlord International Apartments, Tower A and Yanlord Landmark in Nanjing, in the PRC. Through the acquisition of then another Singapore Exchange-listed company - United Engineers Limited, the Group holds a high-quality investment property portfolio and hotels in Singapore, including UE BizHub CITY (including Park Avenue Clemenceau), UE BizHub TOWER, UE BizHub WEST, Rochester Mall and Park Avenue Rochester and Park Avenue Robertson. These projects are generating a growing rental income and increase the asset value for the Group.

Analysts & Media Contact:

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