

### YANLORD LAND GROUP LIMITED

(Incorporated with limited liability in the Republic of Singapore) (Registration Number: 200601911K)

# ISSUE OF US\$400,000,000 6.80 PER CENT. SENIOR NOTES DUE 2024 BY YANLORD LAND (HK) CO., LIMITED

Yanlord Land Group Limited (the "Company") refers to the announcement dated 21 August 2019 (the "Previous Announcement") made by the Company in which its wholly-owned subsidiary, Yanlord Land (HK) Co., Limited (the "Issuer") mandated DBS Bank Ltd., The Hongkong and Shanghai Banking Corporation Limited and Standard Chartered Bank (Singapore) Limited as joint global coordinators, joint bookrunners and joint lead managers to arrange a call with fixed income investors on 21 August 2019.

Unless otherwise defined, all capitalised terms and references used in this announcement shall have the meanings ascribed to them in the Previous Announcement.

The Company wishes to announce the launch and offer of United States dollar-denominated senior notes (the "**Notes**") by the Issuer which have priced on 21 August 2019 (New York time). The principal terms of the Notes are as follows:

Issuer : Yanlord Land (HK) Co., Limited.

Guarantors : The Notes will be unconditionally and irrevocably guaranteed by

(i) the Company through a parent guarantee and (ii) certain existing subsidiaries of the Company through subsidiary

guarantees.

Notes Offered : US\$400,000,000 aggregate principal amount of Notes.

Issue Price : 100 per cent. of the principal amount of the Notes.

Interest : The Notes will bear interest at the rate of 6.80 per cent. per annum,

payable semi-annually in arrears.

Maturity Date : 27 February 2024.

Ranking of the Notes : The Notes will:

(i) be general obligations of the Issuer;

(ii) rank senior in right of payment to any existing and future obligations of the Issuer expressly subordinated in right of

payment to the Notes;

(iii) rank at least *pari passu* in right of payment against the Issuer with respect to all unsecured, unsubordinated indebtedness of the Issuer (subject to any priority rights of such unsubordinated indebtedness pursuant to applicable

law);

(iv) be guaranteed by the Company, the subsidiary guarantors and the JV subsidiary guarantors (if any) on a

- senior basis, subject to certain limitations set out in the offering memorandum;
- (v) be effectively subordinated to the other secured obligations of the Issuer, the Company, the subsidiary guarantors and the JV subsidiary guarantors (if any), to the extent of the value of the assets serving as security therefor; and
- (vi) be effectively subordinated to all existing and future obligations of the Company's non-guarantor subsidiaries.

#### The Notes will also:

- be entitled to a first priority lien on the collateral (subject to any permitted liens and the intercreditor deed) shared on a pari passu basis with:
  - (a) the holders of the US\$450 million 5.875 per cent. senior notes due 2022 issued by the Issuer pursuant to an indenture dated 23 January 2017 and the holders of the US\$350 million 6.75 per cent. senior notes due 2023 issued by the Issuer pursuant to an indenture dated 23 April 2018;
  - (b) the lenders under:
    - (A) the HK\$625 million equivalent revolving and term loan facility pursuant to a credit agreement dated 26 April 2016 and the supplemental agreement dated 26 February 2018 with Wing Lung Bank Limited as lender, as amended, restated, modified, renewed, refunded, replaced or refinanced in whole or in part from time to time;
    - (B) the US\$1.05 billion syndicated loan facility comprising of a US\$761.2 million equivalent dual-tranche term loan facility and a US\$288.8 million equivalent dualtranche revolving credit facility pursuant to a facility agreement dated 24 April 2017 with Hang Seng Bank Limited, The Hongkong and Shanghai Banking Corporation Limited, Standard Chartered Bank (Hong Kong) Limited, DBS Bank Ltd. and Wing Lung Bank, Limited as mandated lead arrangers and bookrunners, China Construction Bank Corporation, Hong Kong Branch, Industrial and Commercial Bank of China (Asia) Limited, The Bank of East Asia, Limited, Shanghai Pudong Development Bank Co., Ltd., Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch, Shanghai Pudong Development Bank Co., Ltd. Singapore Branch, China Merchants Bank Co., Ltd., Hong Kong Branch, China Merchants Bank Co., Ltd Off-Shore Banking Center, Industrial and Commercial Bank of China (Macau)

Limited, Ping An Bank Co., Ltd, Tianjin Pilot Free Trade Zone Branch, Nanyang Commercial Bank, Limited, Nanyang Commercial Bank (China) Limited Wuxi Branch, Shanghai Rural Commercial Bank Changning Branch, United Overseas Bank Limited, Hong Kong Branch, United Overseas Bank Limited, Singapore Branch as mandated lead arrangers, Chong Hing Bank Limited, Tai Fung Bank Limited, Bank of Shanghai (Hong Kong) Limited, China Everbright Bank Co., Ltd., Hong Kong Branch, China Guangfa Bank Co., Ltd., Macau Branch and Taiwan Cooperative Bank Limited, Hong Kong Branch as lead arrangers and Hang Seng Bank Limited as facility agent, as amended, restated, modified, renewed, refunded, replaced or refinanced in whole or in part from time to time; and

- (C) the US\$363.5 million equivalent dualtranche term loan facility pursuant to a facility agreement dated 9 April 2019 with Bank of Shanghai (Hong Kong) Limited, Construction China Bank (Asia) Corporation Limited, China Merchants Bank Co., Ltd., Hong Kong Branch, China Merchants Bank Co. Ltd, Singapore Branch, Hang Seng Bank Limited, Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch and The Hongkong and Shanghai Banking Corporation Limited as mandated lead arrangers, Hang Seng Bank Limited as facility agent and the financial institutions listed therein as original lenders, as amended, restated, modified, renewed, refunded, replaced or refinanced in whole or in part from time to time; and
- (c) any other creditors with respect to permitted pari passu secured indebtedness;
- (ii) rank effectively senior in right of payment to unsecured obligations of the Company with respect to the value of the collateral pledged by the Company securing the Notes (subject to any priority rights of such unsecured obligations pursuant to applicable law); and
- (iii) rank effectively senior in right of payment to unsecured obligations of the subsidiary guarantor pledgors to the extent of the collateral charged by each subsidiary guarantor pledgor securing the Notes (subject to any priority rights of such unsecured obligations pursuant to applicable law).

#### Optional Redemption

On or after 27 February 2022, the Issuer may redeem all or any of the Notes at the redemption prices specified in the offering memorandum plus accrued and unpaid interest, if any, on the Notes redeemed, to (but not including) the applicable date of redemption.

At any time prior to 27 February 2022, the Issuer may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100 per cent. of the principal amount of the Notes plus the applicable premium as of, and accrued and unpaid interest, if any, to the redemption date.

At any time prior to 27 February 2022, the Issuer may redeem up to 35 per cent. of the aggregate principal amount of the Notes with the net cash proceeds of one or more sales of common stock of the Company in an equity offering at a redemption price equal to 106.8 per cent. of the principal amount of the applicable Notes, plus accrued and unpaid interest, if any, with the proceeds from sales of certain kinds of its capital stock, subject to certain conditions.

Repurchase of Notes Upon a Change of Control Triggering Event

Upon the occurrence of a change of control triggering event, the Issuer or the Company will make an offer to repurchase all outstanding Notes at a purchase price equal to 101 per cent. of their principal amount plus accrued and unpaid interest, if any, to the repurchase date.

Redemption for Taxation Reason

Subject to certain exceptions, the Issuer may redeem the Notes, as a whole but not in part, at a redemption price equal to 100 per cent. of the principal amount thereof, together with accrued and unpaid interest, if any, to the date fixed by the Issuer for redemption, if the Issuer, the Company or a subsidiary guarantor would become obligated to pay certain additional amounts as a result of certain changes in specified tax laws.

Ratings : The Notes are expected to be rated "BB-" by Standard & Poor's Ratings Services and "Ba3" by Moody's Investors Service, Inc.

Governing Law : Laws of the State of New York.

The issue date of the Notes is currently expected to be on or about 27 August 2019.

The estimated net proceeds from the offering of the Notes are approximately US\$395 million after deducting underwriting discounts and commissions and estimated offering expenses payable by the Company and its subsidiaries. The Company and its subsidiaries intend to use the net proceeds from the offering for project development and acquisition and general corporate purposes.

The Notes are offered by the Issuer pursuant to exemptions invoked under Sections 274 and/or 275 of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA") and will only be offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act of 1933, as amended.

Approval in-principle has been received from the Singapore Exchange Securities Trading Limited (the "SGX-ST") for the listing and quotation of the Notes on the SGX-ST. The SGX-ST assumes no responsibility for the correctness of any of the statements made, opinions expressed or reports contained herein. Approval in-principle from, admission to the Official List of, and the listing and quotation of the Notes on, the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Company, the subsidiary guarantors, the Company's associated companies or the Notes.

Yanlord Land Group Limited Zhong Sheng Jian Chairman and Chief Executive Officer

## 22 August 2019

This announcement is for information only and nothing in this announcement constitutes an offer of securities for sale, or a solicitation of an offer to purchase securities, in the United States or any other jurisdiction where such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. The Notes and the guarantees have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), and may not be offered, sold or delivered within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Notes and the guarantees will only be offered and sold outside the United States in offshore transactions in reliance on Regulation S under the Securities Act.

No PRIIPs KID - No PRIIPs key information document (KID) has been prepared as not available to retail in EEA.

Notification under Section 309B of the SFA: The Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

A rating is not a recommendation to buy, sell or hold the securities and may be subject to revision, suspension or withdrawal at any time by the relevant rating agencies.